

Inmarsat Airtime Services Fleet & mini-M Rate Sheet



Effective 01 January 2014

Inmarsat Fleet Standard Airtime Rates

Mobile-to-Fixed (Ship-to-Shore)

The Inmarsat Fleet service provides the flexibility and power to meet the varied communications and data requirements of the maritime industry. Designed to meet the growing demand for global voice, data, web browsing, and e-mail service, it also provides voice distress and safety services that meet the latest IMO requirements for the Global Maritime Distress and Safety System (GMDSS) (F77 only). An Inmarsat Fleet F77- or F55-compatible antenna provides users at sea with both pay-by-the-bit Mobile Packet Data Services (MPDS) and mobile, pay-by-the-minute high-speed ISDN service, as well as voice and fax functions. Inmarsat Fleet F33-compatible antennas offer voice, MPDS and 9.6 Kbps data and fax services.

Type of Service	Fleet Service	All Zones; Cost	
		Peak	Super Quiet Time (SQT)
Voice per Minute	F77, F55, F33	\$2.19	\$1.89
MPDS per Megabit ¹	F77, F55, F33	\$6.39	--
ISDN 1 (64 Kbps) per Minute	F77, F55	\$13.99	--
ISDN 2 (128 Kbps) per Minute	F77	\$24.00	--
Fax (9.6 Kbps) per Minute	F77, F55, F33	\$4.99	--
Data (9.6 Kbps) per Minute	F33	\$4.99	--

¹A Note regarding Megabits (Mb) and Megabytes (MB)

The MPDS prices reflect the cost to send/receive megabits (Mb) of data through the Inmarsat satellite network. Bits, kilobits, and megabits are typically used as the units of measure for Internet data rates (e.g., a 2.4 megabit per second connection) while byte, kilobytes, and megabytes (MB) are typically used to measure file size (e.g., a 10 MB file). As a point of reference, 1 byte is composed of 8 bits. However, for MPDS billing purposes, Inmarsat has elected to measure the data sent or received in megabits. Please keep this in mind when calculating data costs when using the MPDS service. To convert the cost of megabits (Mb) to megabytes (MB), multiply the cost of Mb by 8.4.

All Ocean Regions (Times are based on GMT)	Peak	Super Quiet Time (SQT)
Monday-Friday	6:01-19:59	20:00-6:00
Saturday and Sunday	--	24 hours

Inmarsat mini-M Standard Airtime Rates

Mobile-to-Fixed (Ship-to-Shore)

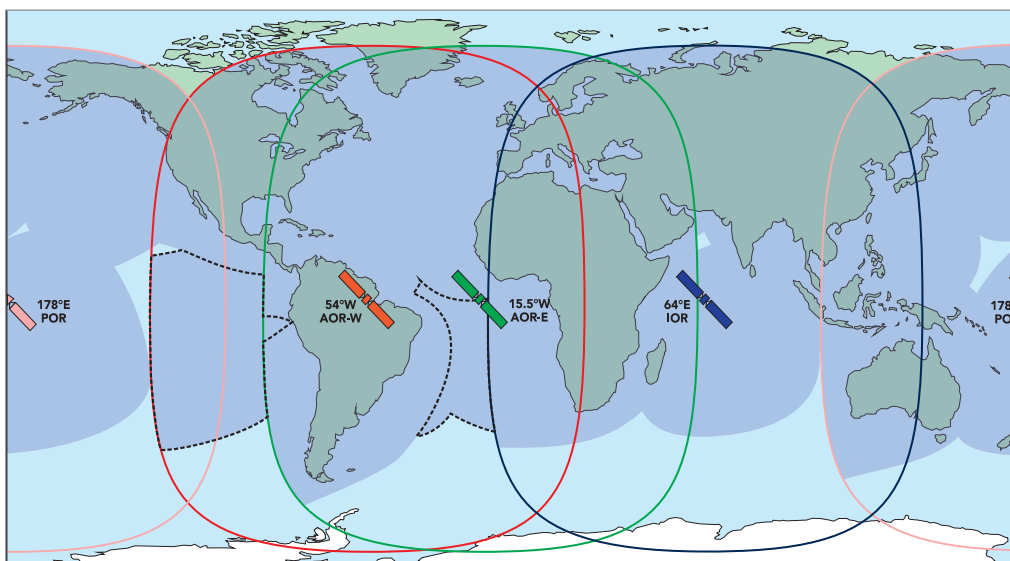
With more than 100,000 registered users worldwide, Inmarsat mini-M is the world's most popular satellite telephone service. Inmarsat mini-M offers voice, fax, data, and e-mail service with coverage in all the major shipping routes and has consistently proven to be a valuable and cost-effective communications link for mariners around the globe.

Zones	Cost Per Minute
	Voice/Fax/Data (service only)
All	\$1.89

All rates based on a minimum 12-month service agreement; all prices are in \$USD and include landline charges. All plans are subject to a \$200.00 USD activation fee and applicable service taxes. Rates on all packages are subject to change without notice. For complete Airtime Terms and Conditions, please refer to the "KVIH Airtime Services End User Agreement Terms & Conditions".

All plans require a minimum \$79 USD monthly charge which gives you a \$79 USD credit toward any service used in the month (based on the published rates). Usage over the monthly charge will be billed at the same published rates.

Inmarsat Fleet & mini-M Satellite Coverage Map



Globalbeam Coverage

- Pacific Ocean Region
- Atlantic Ocean Region-West
- Atlantic Ocean Region-East
- Indian Ocean Region

Globalbeam Services

- Fleet 77 – voice, fax, MPDS, 64 Kbps ISDN
- Fleet 55, 33 – voice
- IsatM2M
- Inmarsat B (all services)
- Inmarsat M (all services)
- Inmarsat C (all services)
- Inmarsat D+ (all services)

Spotbeam Services

- Fleet 77 – 128 Kbps ISDN
- Fleet 55 – fax, ISDN, MPDS, 3.1 Khz audio
- Fleet 33 – fax, 9.6 Kbps data, MPDS
- mini-M (all services)

Service in the Atlantic Ocean Region-West (AOR-W) has been transferred back from an I-4 to an I-3 satellite. Inmarsat is making best commercial efforts to expand spotbeam coverage into areas denoted within the dotted lines

This map does not represent a guarantee of service. The availability of service at the edge of coverage area fluctuates depending on a variety of conditions. KVH provides no guarantee of satellite coverage or availability. Maritime I-3 satellite coverage February 2009. Please refer to separate coverage map for FleetBroadband services.

Inmarsat Connect Calling Services Connect Calling Fixed-to-Mobile (Shore-to-Ship)

Connect services from Inmarsat allow land-based customers to call Inmarsat-equipped vessels as either collect calls (vessel pays) or at their own cost at rates far lower than what the public telephone company typically charges. With Connect Calling, accounting is streamlined so that all calls appear on a single monthly invoice. This approach to calling a vessel is easy to use, which means offices and family can easily reach the vessel without complicated dialing instructions or high service fees.

Calls To	Cost Per Minute	
	Voice	ISDN (64 Kbps)
Inmarsat B/M	\$3.50	N/A
Inmarsat mini-M	\$2.75	N/A
Inmarsat Fleet	\$3.00	\$7.75

Why Choose KVH for your Inmarsat Service?

- Great rates on all Inmarsat services
- Award-winning, 24/7 customer support
- Online Customer Account Information
- MobileLink™ fixed-to-mobile voice service lets you avoid expensive connect charges and makes calling your boat from any landline or cell phone affordable

*Some restrictions may apply; contact KVH for details or visit www.kvh.com/inmarsatairtime



KVH Industries A/S
 EMEA Headquarters
 Kokkedal, Denmark
 Tel: +45.45.160.180 Fax: +45.45.160.181
 E-mail: info@emea.kvh.com

KVH Industries, Inc.
 World Headquarters
 Middletown, RI U.S.A.
 Tel: +1.401.847.3327 Fax: +1.401.849.0045
 E-mail: info@kvh.com

KVH Industries Pte Ltd.
 Asia-Pacific Headquarters
 Singapore
 Tel: +65.6513.0290 Fax: +65.6472.3469
 E-mail: info@apac.kvh.com